

# Castel Grisch

## Winery and Restaurant

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Dear Alpine Club Member-

As we all know, due to the increase in oil prices the cost of shipping continues to go up. The Government has also mandated that all shipments of wine must be signed for by a person 21 years of age or older. Neither UPS nor FedEx will ship any wine without a request for a '21 Year Old Signature' written on the carton. Therefore, before your next Alpine Club shipment in May, we would like to give you some cost efficient choices. You will have the following options: 1) Do not change anything and continue the 2 bottle shipment. 2) Receive 6 bottle shipments with a lower shipping cost per bottle. 3) Receive 12 bottle shipments (with the greatest discount available at 25%) at the lowest shipping cost per bottle. An example of what your last Alpine Club shipment will be and the new options are below:

<u>Zone 2</u>		<u>Zone 2</u>		<u>Zone 2</u>	
1 Baco Noir	\$10.99	3 Baco Noir	\$32.97	6 Baco Noir	\$65.94
1 Estate Burgundy	<u>9.99</u>	3 Estate Burgundy	<u>29.97</u>	6 Estate Burgundy	<u>59.94</u>
	20.98		62.94		125.88
(-15%)	<u>(- 3.15)</u>	(-15%)	<u>(- 9.44)</u>	<b>(-25%)</b>	<b><u>(-31.47)</u></b>
	17.83		53.50		94.41
<b>Shipping/Handling</b>	<b><u>+11.65</u></b>	<b>Shipping/Handling</b>	<b><u>+13.50</u></b>	<b>Shipping/Handling</b>	<b><u>+20.00</u></b>
	27.48		67.00		114.41
Sales Tax	<u>+ 2.20</u>	Sales Tax	<u>+ 5.36</u>	Sales Tax	<u>+ 9.15</u>
	\$29.68		\$72.36		\$123.56

On the following paper is a new order form for the Alpine Club that gives you month to month choices. Many of you enjoy the wines that we have selected, while others have custom made their varietal wine choices to be shipped. The next page allows you the option of not only receiving wines we have chosen but to add your own wine selections as well. A special note to those who pick up their wine shipments: Please fill in all of the information listed on the next two papers as the Castel Grisch Staff will now have your shipments paid and ready for your pick up.

If you have any questions or comments please feel free to call us between 10am and 5pm. The Castel Grisch Staff will help assist you and ease your transition. Please remember that the Alpine Club is *your* club, and we want to be able to satisfy your wine needs with exactly what *you* want. Please fill out the enclosed forms and return them in the self addressed stamped envelope. Please indicate on the first form how many bottles of wine for your shipments (2 bottle, 6 bottle, or 12 bottle) and any additional varietal type. The second form is all of your personal information including an off-season address for those of you who have second homes. If you are an Alpine Club member that picks up your shipments, please still fill out the order form so that we may better assist you when you are in the boutique shop. Thank you for your time. We hope that you all have a beautiful spring!

The Malina Family,

Tom, Barbara, Carrie, and Theresa

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The following form includes month to month options. The wines listed are what the normal wine shipment would include. Please fill in the number of bottles (2, 6, or 12) you would like shipped and/or any other wine selections you prefer for each month.

<b>February</b>	# of Bottles	Other Choices of Wine for February	# of Bottles
2006 Baco Noir	_____	_____	_____
Estate Reserve Burgundy	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

<b>May</b>	# of Bottles	Other Choices of Wine for May	# of Bottles
2006 Traminette	_____	_____	_____
2006 Johannisberg Riesling	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

<b>August</b>	# of Bottles	Other Choices of Wine for August	# of Bottles
2007 Rosé of Chancellor	_____	_____	_____
2007 Chardonnay Reserve	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

<b>November</b>	# of Bottles	Other Choices of Wine for November	# of Bottles
2007 Vidal Blanc Ice Wine 375 ml (2 bottles)	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Print Name \_\_\_\_\_ Signature \_\_\_\_\_ Date \_\_\_\_\_

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The following form includes your personal information for shipping purposes. This information is never shared with any other company and is not viewed by other staff members.

Name \_\_\_\_\_ Alpine #(If Known) \_\_\_\_\_

Mailing Address \_\_\_\_\_

City/State/Zip Code \_\_\_\_\_

Home Phone \_\_\_\_\_ Work Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_

MC \_\_\_ Visa \_\_\_ Disc \_\_\_ Credit Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Ship To: Name \_\_\_\_\_ Company \_\_\_\_\_

Shipping Address \_\_\_\_\_

City/State/Zip Code \_\_\_\_\_

This Alpine Club Is A Gift Membership \_\_\_\_\_

Please Ship To My Off-Season Address For The Months Checked:

February \_\_\_\_\_ May \_\_\_\_\_ August \_\_\_\_\_ November \_\_\_\_\_

Off-Season Mailing Address \_\_\_\_\_

City/State/Zip Code \_\_\_\_\_

Off-Season Phone \_\_\_\_\_

Off-Season Shipping Address \_\_\_\_\_

City/State/Zip Code \_\_\_\_\_

I Will Be In To The Watkins Glen Boutique Shop To Pick Up The Shipments Checked:

February \_\_\_\_\_ May \_\_\_\_\_ August \_\_\_\_\_ November \_\_\_\_\_

Authorized Signature (Age 21 or Older) \_\_\_\_\_